



BENEFITS OF PARTICIPATION

Delegates will attend group meetings with key local players, as well as exhibit as part of the UK Pavilion at PETROTECH, one of India's leading industry events. Delegates will have pod space and arranged meetings at the exhibition, before continuing with pre-organised meetings in New Delhi.

- ✓ Pre-arranged meetings with key EPC Contractors and Operators
- ✓ Furnished pod on the UK Pavilion at PETROTECH
- ✓ Meet and network with relevant local companies, partners & agents
- ✓ In country briefing: local content, business environment & key players in the market
- ✓ Your company profile included in official delegation brochure
- ✓ 'How to Tender in India' workshops and guides
- ✓ Technical sessions led by Department of International Trade (DIT)
- ✓ Insight from EIC's sector analysts
- ✓ Support from DIT, British Embassy, EIC and SDI

WHY INDIA?

India is one of the fastest growing economies of the world and requires complimenting primary energy to fuel the economic growth. The energy requirements of India stand as the third largest and it is the fastest growing energy market place of the world. Although there is an increased focus on renewables, demand for oil and gas has always been on the rise and is expected to increase by 140% to 618 million tonnes of oil equivalent (Mtoe) by 2040.

India's total oil imports bill rose 22.5 percent on year-on year to US\$ 109 billion in 2017-18. India's oil consumption grew 5.3 percent year-on-year to 205 million tonnes in 2017-18, as against the global growth of 1.5 percent, thereby making it the third largest oil consuming nation in the world. India is the fourth largest Liquefied Natural Gas (LNG) importer after Japan, South Korea and China, and accounts for 7.1 percent of the total global trade.

WHY PETROTECH?

India's flagship oil and gas event, PETROTECH 2019: The 13th International Oil & Gas Conference & Exhibition is taking place in Delhi from 10-12 February 2019. Focusing on a theme of 'Shaping the New Energy World through Innovation and Collaboration', this prominent exhibition and conference attracts 700+ exhibitors, 5,000+ delegates and 20,000+ visitors from over 50 countries.

DRAFT ITINERARY

Sat 9 th Feb – Tue 12 th Feb	Wed 13 th Feb - Fri 15 th Feb
New Delhi	New Delhi
<ul style="list-style-type: none"> • Arrival and Evening Networking dinner • Welcome briefing by PwC, DIT, SDI, Federation of Indian Chambers of Commerce & Industry (FICCI) • Registration & attendance at Petrotech UK Pavilion with furnished pods • Arranged B2B meetings • Access to plenary and themed sessions • Access to B2B matchmaking area • Networking dinners • UK led Technology/Capability Seminar at PETROTECH venue • Guides on tendering process in India & doing business in India <p>For further information visit www.petrotech.in</p>	<ul style="list-style-type: none"> • B2B meetings • Workshop on O&G tendering in India - 'How to fill ONGC/IOCL tenders seminar' • Technical sessions by DIT (by invite only) • FICCI Hydrocarbon committee • Cairn OALP, procurement plans • Free time for follow-ups

Please Note: This is a tentative programme. The final programme will be shared in due course.

Non-EIC Members - £2,299 + VAT

EIC Members & SDI Companies - £1,999 + VAT

BOOKING DEADLINE: TUESDAY 11TH DECEMBER 2018

In partnership with:



APPLICATION FORM

India Delegation – 10-15 February 2019

Please return the completed and signed application form to lucia.durante@the-eic.com

Delegate name: _____ Job title: _____
UK Company name: _____ Company reg no: _____
UK Address: _____
Direct line: _____ Switchboard: _____
Mobile: _____ Email: _____

Application forms without UK registered company details will not be accepted.

- a) I wish to participate in the delegation and will pay the total cost as shown below.
- b) I understand the terms and conditions of participation and accept the cancellation terms.
- c) I agree to complete the post-event questionnaire.

	Cost per delegate
EIC Member/SDI company	£1,999 + VAT
Non-Member	£2,299 + VAT

- Please send an invoice to the above contact
- I will send a cheque made payable to 'Energy Industries Council' covering the appropriate cost above.
(Alternatively, you can pay by bank transfer: Nat West plc – Sterling Account: 05501288; Sort Code: 60-15-33)
- I wish to pay via credit card:

Card number: _____
Start date: _____
Expiry date: _____
Name on card: _____
Signature: _____

- d) Is your business a "potential or developing exporter"? Yes No
(Has it exported less than 25% of turnover during the last 12 months?)
- e) Is your business "new to market" (not exported to this market in the last 12 months)? Yes No

Signature: _____

Name (in caps): _____ Date: _____

The Customer warrants that the person submitting the Booking Form is fully authorised to enter into the Contract on behalf of the Customer. Please note that your application covers only the company or business declared above unless you have our consent in writing. We reserve the right to ask for proof of the eligibility of your company or business and the credentials of your representative as a condition of attendance on the delegation. Representation or promotion of any company or business not named in the application or otherwise having our written consent may result in your exclusion from the delegation without any right to a refund

PLEASE DO NOT BOOK ANY TRAVEL OR ACCOMODATION UNTIL THE DELEGATION IS CONFIRMED